

**BETTER QUESTIONS VIRTUAL WORKSHOP (using Microsoft Teams)**  
***Would you like to have better relationships and get better outcomes with everyone?***

**CHANGE THE WAY YOU ARE COMMUNICATING!**

At Better Questions we are passionate about enabling people to see that their habitual way of communicating is not getting them the best results. Most people revert to a 'telling' style of communicating in the belief that they are helping and we are inviting YOU to change the way you are communicating for the better!

We have been educating and supporting people for nearly 20 years to practice the skill of asking more and telling less and there is NO DOUBT that better outcomes will be achieved if everyone adopted this approach. In this inspiring, insightful and fun program you can transform your communication and get better outcomes with everyone!

**The workshop is delivered in three parts as follows:**

**Part 1 - 2.5 hour workshop (with break)**

- Understanding why our communication is one of the most powerful techniques in drawing out potential, and creating engagement and motivation
- Recognising our habitual style of communicating and the issues evident with this
- Demonstrations of applying the Better Questions approach in various practical scenarios
- Handling challenges to using questions, including initial resistance and wrong answers
- Recognising the need for open mindedness and humility in our approach

**Part 2 – 2.5 hour workshop (with break)**

- Understanding the responsible/victim model, how it applies to asking Better Questions and be provided with strategies to be confident in moving people 'above the line'
- Reflection on listening skills through a self-reflective tool
- Provision of insightful strategies to enhance your listening ability
- Understanding Better Questions, what is wrong with why and introduction to the powerful "IASKU model" of questions
- Action learning project set to practice the skills and prepare a self-reflective report to share at workshop

**Part 3 – 1.25 hour review workshop**

In this review we do a quick recap and then each participant will share their progress so that everyone gets to learn from the experiences and build their confidence to continue their practice.

**DATES**

Part 1 1<sup>st</sup> September 1.00pm – 3.30pm

Part 2 3<sup>rd</sup> September 1.00pm – 3.30pm

Part 3 17<sup>th</sup> September 1.30pm – 2.45pm

**YOUR INVESTMENT:** \$275 PLUS \$27.50 GST per person

**TO REGISTER:** Simply email us [info@betterquestions.com.au](mailto:info@betterquestions.com.au) advising that you wish to register (note you need to attend all 3 workshops) and we will send all the confirmation details and an invoice for payment.

*NOTE: Places are limited to 10 per workshop to enable people to have their cameras on and be able to participate throughout the workshops*

**TEL: 1300 695 377**

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